



DEALER PARTNER LOYALTY PROGRAM

The following program will reward our best dealer-partners and forge a closer bond through both financial and service level incentives. The focus is to reward our dealer partners along with the F&I Manager

Benefit to Dealer Partner:

1. More money per contract.
2. Recognition by ACC for their contribution to our mutual success.

Benefit to ACC:

1. Increase our share of a dealer's subprime business and foster loyalty to ACC.
2. Increase efficiencies achieved through the use of Dealer Direct and the training of an F&I Manager/Dealer Principle.
3. Reward our best dealers and F&I Managers.

HONORS PROGRAM

Qualification:

- Fund a minimum of 5 contracts per month.
- Maintain a Look To Book of 7.5%.
- Be an active dealer in accordance with all ACC policies at the time incentives are awarded.
- No outstanding title issues.
- F&I designate must be employed with dealership to receive incentive.

Benefits:

- Dealer Incentive of \$150 per funded contract, delivered monthly.
- Distribution of the above incentive will be designated as such:
F&I Manager/Designate=\$75 and Dealer=\$75 per deal.
- If dealership owner is responsible for F&I the full incentive is distributed to the owner or dealership.

ELITE PROGRAM

Qualification:

- Fund a minimum of 10 contracts per month.
- Maintain a Look To Book of 7.5%.
- Be an active dealer in accordance with all ACC policies at the time incentives are awarded.
- No outstanding title issues.
- F&I designate must be employed with dealership to receive incentive.

Benefits:

- Dealer Incentive of \$200 per funded contract retroactive to deal one, delivered monthly.
- Distribution of the above incentive will be designated as such:
F&I Manager/Designate=\$100 and Dealer=\$100 per deal.
- If dealership owner is responsible for F&I the full incentive is distributed to the owner or dealership.



DEALER PARTNER LOYALTY PROGRAM
DISBURSEMENT AUTHORIZATION

Dealership Name: _____

Dealership Number: _____

I understand that according to the terms of the Dealer Partner Loyalty Program, incentives based on funded contracts may be distributed to the dealership. I authorize Automotive Credit Corporation to remit payment relative to the Dealer Partner Loyalty Program to:

INCENTIVE TO BE PAID ACCORDINLY:

_____% Dealership Name: _____ Tax ID: _____

Or

Dealer Principal/Owner Name: _____ SS# _____

Home Address: _____

_____% Authorized Subprime Designate: _____ SS# _____

Home Address: _____

*A W-9 form completed by any above referenced individual must accompany this document. A 1099-Misc will be issued for any distributions paid to the above individual(s).

Owner or Dealer Principal Signature

Date

Request for Taxpayer Identification Number and Certification

Give form to the
requester. Do not
send to the IRS.

Print or type
See Specific Instructions on page 2.

Name (as shown on your income tax return)

Business name, if different from above

Check appropriate box: ☐ Individual/Sole proprietor ☐ Corporation ☐ Partnership
☐ Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶
☐ Other (see instructions) ▶

☐ Exempt
payee

Address (number, street, and apt. or suite no.)

Requester's name and address (optional)

City, state, and ZIP code

List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Social security number

or

Employer identification number

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

Sign
Here

Signature of
U.S. person ▶

Date ▶

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

- The U.S. owner of a disregarded entity and not the entity,